Lifespan, Maintenance and Refurbishment of Highrise Affordable Housing Buildings (Low and Medium Cost Sector) Malaysia

Extending Building Life Span for Affordable Housing





In general, building lifespan is defined as a product, building or service over the course of its whole life. Considering the full lifespan of a building by maintenance and refurbishment can help to sustain the structure and improve the long-term financial value of the building.

- To review data available on maintenance and refurbishment costs
- Issues related to proper maintenance
- Government regulations and initiatives from the state and federal government
- Potential solution for maintenance and refurbishment of B40 affordable housing to extend lifespan



Average Lifespan of Building

Ideally, the average lifespan of an apartment is 50-60 years. Independent home ages much slower apartment than an building, because the amenities and common services are shared among society the residents. Their lifespan improved by can be carrying out regular maintenance.



Building lifespan is calculated based on the depreciation of construction investments. It is important to distinguish between the lifespan of the building that the components are used in, and the lifespan of the materials that are used in that component.



For residential property you should put aside about one percent of the building's value every year to ensure you can afford to renovate the property every 30 years.

Source:

https://www.makaan.com/iq/buy-sell-move-property/what-is-the-average-age-of-a-house

Source:

https://www.linkedin.com/pulse/buildin g-lifespan-function-sustainability-yesreally-rob-marsh/

Source:

https://www.swisslife.com/en/home/hub/what-is-the-lifespan-of-a-house.html



Estimated Normal Maintenance Cost

MAINTENANCE SCHEDULE & COSTING ESTIMATED MAINTENANCE COST OF AFFORDABLE HOUSING

| | ESTIMATED MAINTENANCE COST OF | | | | | | | |
|---------------|-------------------------------|-----------------------------------|------------------|-----------------------|--|--|--|--|
| Details: | | | | | | | | |
| Size per unit | | | | | | | | |
| • | 900 sq.ft. | Total Units: | 500 units | | | | | |
| Total Size: | 450,000 sq.ft. | Average cost for maintenanc | RM0.15 per sq.ft | Total maintenance: | | | | |

RM 0.15* 900 sq.ft. = RM 135 Monthly Per Unit RM 135 * 500 units = RM 67,500 Monthly

Average to collect per tenant for maintenance: +/- RM 135 monthly

| DESCRIPTION | COST PER UNIT | PER MONTH | PER YEAR | TOTAL COST (10 YEARS) | TOTAL COST (15 YEARS) | AVERAGE COST PER UNIT (PER YEAR) | AVERAGE COST PER UNIT (FOR 10 YEARS) |
|--|------------------|-----------|----------|--------------------------|--------------------------|--|--|
| | RM | RM | RM | RM | RM | RM | RM |
| (A) General Maintenance | | | | | | | |
| Landscaping Services | | 4,000 | 48,000 | 480,000 | 720,000 | 96 | 960 |
| Sewerage | 6 | 3,000 | 36,000 | 360,000 | 540,000 | 72 | 720 |
| TOTAL GENERAL MAINTENANCE | | 7,000 | 84,000 | 840,000 | 1,260,000 | 168 | 1,680 |
| | | | | | | | |
| (B) Mechanical & Electric | | | | | | | |
| Lift Maintenance [8 lifts] | 1000 | 8,000 | 96,000 | 960,000 | 1,440,000 | 192 | 1,920 |
| Electrical and Wiring system | 50 | 2,500 | 30,000 | 300,000 | 450,000 | <mark>60</mark> | 600 |
| Outdoor Lighting | | 40,000 | 480,000 | 4,800,000 | 7,200,000 | 960 | 9,600 |
| Security System | | 10,000 | 120,000 | 1,200,000 | 1,800,000 | 240 | 2,400 |
| TOTAL MECHANICAL & | | | | | | | |
| ELECTRICAL | | 60,500 | 726,000 | 7,260,000 | 10,890,000 | 1,452 | 14,520 |
| TOTAL MAINTENANCE | | 67,500 | 810,000 | 8,100,000 | 12,150,000 | 1,620 | 16,200 |
| I O THE HAM TENTED | | 0.,000 | 020,000 | 2,20,000 | 12,130,000 | 1,320 | 10,200 |
| TOTAL COLLECTION FROM MAINTENANCE FEE | | 67,500 | 810,000 | 8,100,000 | 12,150,000 | <mark>1,620</mark> | 16,200 |

Source: (Part) http://ratol.jkr.gov.my/



Estimated Refurbishment Cost

| REFURBISHMENT COST AND TENURE | | | | | | |
|---|--|--|--|--|--|--|
| ESTIMATION FOR REFURBISHMENT COST OF AFFORDABLE HOUSING | | | | | | |

10% from

maintenance fee

Details:
Size Per unit:

900 sq.ft

Total Units: 500 units

Total Size: 450,000 sq.ft

Sinking

funds:

Refurbishment (Sinking Fund):

10% from maintenance fee (RM 135*10%) = RM 13.50 - Round up to RM 15 monthly Per unit

RM 15*500 units = RM 7,500 monthly RM 7,500* 12 = RM 90,000 yearly

Average to collect per tenant for refurbishment (sinking fund) monthly = RM 15 per unit

| | | | 11, eruge to cor | rece per terraire ro | - 10141 01011110110 | (oming rand) monung | Turi to per unit |
|---|-------------------|----------------------|-----------------------|-----------------------|---------------------|---|--|
| DESCRIPTION | COST PER SQ FT | TOTAL SQ FT | COST FOR 15th YEAR | COST FOR 30th YEAR | VEAR | AVERAGE COST PER UNIT (15TH & 30TH & 60TH YEAR) | AVERAGE COST PER UNIT (PER YEAR) |
| | RM | | RM | RM | RM | RM | RM |
| (A) Civil and Structure | | | | | | | |
| Roof (Structure and Covering) | 47.00 | 12,600 | 592,200 | 592,200 | 592,200 | 1,184 | <mark>79</mark> |
| Drainage System / Structure | | | 9,500 | 9,500 | 9,500 | 19 | 1 |
| Structure Painting | 5.10 | 450,000 | 2,295,000 | 2,295,000 | 2,295,000 | 4,590 | <mark>306</mark> |
| TOTAL CIVIL & STRUCTURE | | | 2,896,700 | 2,896,700 | 2,896,700 | 5,793 | <mark>386</mark> |
| (B) Madanial & Flathia | | | | | | | |
| (B) Mechanical & Electric Lift Replacement [8 units] (cost per unit) | 500,000,00 | | 4 000 000 | 4 000 000 | 4 000 000 | 0.000 | 522 |
| | 500,000.00 | 450,000 | 4,000,000 | 4,000,000 | 4,000,000 | 8,000 | 533 111 |
| Fire Alarm and Fire Fighting System | 1.85 | 450,000 | 832,500 | 832,500 | 832,500 | 1,665 | |
| Electrical and Wiring system | 10.00 | 450,000 | 4,500,000 | 4,500,000 | 4,500,000 | 9,000 | 600 |
| Outdoor Lighting | 1.21 | 450,000 | 120,000 | 120,000 | 120,000 | 240 | 16 72 |
| Water Plumbing System | 1.21 | 450,000 | 544,500 | 544,500 | 544,500 | 1,089 | 73 16 |
| Security System | | | 120,000 | 120,000 | 120,000 | 240 | |
| TOTAL MECHANICAL & ELECTRICAL | | | 10,117,000 | 10,117,000 | 10,117,000 | 20,234 | 1,349 |
| TOTAL REFURBISHMENT COST | | | 13,013,700 | 13,013,700 | 13,013,700 | 26,027 | 1,735 |
| TOTAL COLLECTION OF SINKING FUNDS | 15 | 90,000 (per year) | 1,350,000 | 1,350,000 | 2,700,000 | 2,700 | 180 |
| CASH FLOW (total refurbishment - sinking funds) | | | (11,663,700) | (11,663,700) | (10,313,700) | (23,327) | (1,555) |

** based on current year cost – to be increased for inflation

Roof = 14 units at the top only 900 sq.ft*14 units = 12,600 sq.ft.

Lift = The lift replacement cost is based on the budget allocation from <u>Selangor State</u> <u>Assembly</u>. The price is depending on the size of lift and its capacity.

Notes:

- No refurbishment costs for the first 15 years
- RM 26,027 of the total refurbishment @ 15th year is to be borne by the tenant, which works out to RM 1,735 per year or RM 145 @ RM 150 per month

Source: http://ratol.jkr.gov.my/



The Issues of Building Refurbishment & Maintenance in Malaysia

1 Cost of Refurbishment & maintenance

- Due to all complexities, it could cause project delay and cost overruns
- Some modifications and design requires specific material and methods which can increase the cost
- Every building equipment/common properties have different lifespan poor planning may affect the refurbishment cost in the future
- The government allocation for refurbishment and maintenance budget is unsustainable in the long run as many residents still refuse to pay maintenance fee imposed by the management
- The maintenance and refurbishment cost would keep increasing in the future more holistic approach on cost is needed
- Sinking fund is only 10% from maintenance fee insufficient for major refurbishment

2 Lack of Information

- Less than 70% of information of the buildings (structure, material, design and facilities) are available for contractors to perform the refurbishment works
- It leads to the lack of understanding of existing structure
- It will cause a delay in maintaining or refurbish the existing building
- Improper modifications will compromise the building's safety and sensitivity.

3 Material use

- Availability of existing material some existing materials are no longer available.
- Some existing materials are not compatible with the new materials developer must change the whole design.
- Time consuming to be produced & ineffective cost

4 Building regulations

- It affects the approval process & progress of the refurbishment
- Making several alternation of the existing buildings are difficult as there are more limitation and regulations need to comply [e.g.: SDBA Act 1973]



Recommendation for Maintenance and Refurbishment cost

- Suggest a statutory requirement to conduct a reserve study and evaluate the "common properties" that need to be replaced after 15 years in service more cost effective
- Establish a framework for collecting the sinking funds for future refurbishment to avoid instances of insufficient funds and neglect
- Assistance from government is essential if we plan to reduce the maintenance & sinking funds collection per unit. (e.g. TP1M scheme, SMART Scheme & Cerita Scheme) However, some schemes only cover certain maintenance/replacement of equipment.
- Cooperation and collaboration with the government to cover the cost of maintenance/refurbishment based on current mechanism with more effective approach e.g; government subsidies or scheme
- Buying rather than renting an apartment, owners believed, transformed a relatively public space into a more private home and helped strengthen a community of neighbors. It also allowed many people to own homes in places they otherwise couldn't afford.
- Paying for services as a group saves money, too. It's cheaper to share lifts, roofs, and janitorial services than to pay for all that on your own. Apartment owners can also share the expense of amenities such as gyms and swimming pools.



Issues Related to Building Lifespan

- Building maintenance needs to be addressed at the early stage after the completion of the building to increase the performance and life span of the building, and helps in term of investments' value
- Lacking on the need for maintenance, which frequently is only realized at the latter stage of deterioration on house components
- House owners do not have any technical knowledge about defects and have zero building construction background
- Resulting in less to non-periodic assessment throughout the life expectancy (LE) of house components
- Maintenance phase falls under the scrutiny of the project owner during Defect Liability Period (DLP) (usually 18 months to 24 months) and legitimate house buyers afterwards
- Estimating life span is difficult as it relates to design, material used, maintenance, availability of replacement parts after 20 years.



Example: Singapore Housing Development Board (HDB)

Life_Cycle Cost of flat – The best model to finance 99-year lease

HDB's 1 million flats, 24 towns and 3 estate houses 80% residents and 90% ownership and upgrading to retain the quality and value of flats

- a. 1st round at year 30-40
- b. 2nd round at year 60-70
- c. 3^{rd} round compulsory surrender at year > 70

Prior 1986 HDB flat built: Year 0

Selective En bloc Redevelopment Scheme (SERS) in 1995

Precincts are chosen for redevelopment via compulsory acquisition with compensation. Average 3 per year, initially. Recent example, HDB blocks Bukit Merah to house foreign workers - COVID-19 pandemic)

Round 1: Year 30 – 40 mark 2007 Home Improvement Programme (HIP)¹ - \$4 billion 450,000 of pre-1986 flats upgrading on 75% vote (+230,000 for 1987-1997 built)

- 1. Essential improvements
- 2. Optional improvements
- 3. Enhancement for Active Seniors (EASE)

Government <u>subsidises</u> between 87.5% and 95% essential improvement

The programmes

- 1. Essential improvements, or compulsory improvements necessary for public health, safety and technical reasons, such as the repair of spalling concrete and structural cracks
- **2. Optional improvements** that you can opt for at additional cost, such as a new decorative door or grille gate
- 3. Enhancement for Active Seniors (EASE) improvements that seniors can opt for to enhance their safety and comfort, such as grab bars and slip-resistant treatment to bathroom floor tiles.

Round 2: Year 60 – 70 mark HIP2 in 2028

2nd round of upgrade and will cost more

Round 3: Voluntary Early Redevelopment Scheme (VERS) in 2038

Selected precincts more than 70 years old to vote for Government buy back

2001 Lift Upgrading Programme (LUP)

- 1. 5.300 Direct lift access to their flats
- 2. Lift access Housing Grant (LHG) of up to \$30,000 to help them move into a new HDB flat or a resale flat

Funding

- 1. 15 years and <u>S\$4.8 billion</u> to retrofit 4,000 HDB flats
- 2. \$3,000 fee per owner

In Malaysia, <u>Selangor State Government</u> has a similar programme that focus on upgrading the lift at the low-and-medium cost housing with RM 30 million has been allocated for this programme

Neighbourhood Renewal Programme (NRP)

- 1. Coordination and integration across neighbouring precincts
- 2. Block & precinct level
 - a. Drop-off porch
 - b. Covered linkways
 - c. Playground

2020 Remaking Our Heartland (ROH)

Rejuvenation blueprint to renew and further develop existing HDB towns and estates reducing energy consumption, recycling rainwater and cooling

- a. elevated cycling and pedestrian paths.
- b. communal spaces, and connectivity networks.

Fully funded Government



The Building Maintenance & Refurbishment in Malaysia

- Government policy under 9th and 10th Malaysia Plan has emphasized and encouraged the building refurbishment rather than new construction
- The government spending in the construction sector has declined (precovid era)
- There is an increase pattern on building refurbishment in Malaysia as more fund is allocated for refurbishment
- In maintenance aspects, the government has also allocated scheme for public and private low-and-medium cost housing:
- Collaboration between Federal government, state authority and housing association can be seen in the past decade
- According to the guideline from the Ministry of Housing and Local Government (KPKT), all buildings which have at least 5-storey need to be inspected after the 10th year from the date the first certificate of fitness was issued
- The building maintenance/inspection is not only limited to the equipment/facilities but also the structure of the buildings/ surrounding environment, etc.



Period of full building inspection

| | Description | Status |
|-----------------------|--|-----------|
| 1st Inspection | All buildings which have at least 5-storey need to be inspected after the 10th year from the date the first certificate of fitness was issued | Mandatory |
| Next Inspection | Thereafter at interval of not more than 10 years from the date of completion of the last inspection of the building | Mandatory |
| Additional inspection | Depending on the condition of the building/structure. The owner may request the inspection and inform to the local authority for consideration. | Voluntary |



Potential Solutions



Decision-Making

Effective decision-making process is required involvement from all stakeholders



Coordination

There is a need some coordination between all stakeholders and client, ensuring all parties understand the process and proper procedure



Information Technology

Integrate the usage of technology

– providing the best design for
refurbishment

Cost effective – the developer will be able to get more accurate information about the buildings, material use, and the current conditions



Green Technology

Integrate the usage of green and sustainable technology in maintenance to achieve cost effectiveness



Source: <u>MATEC</u> (2014) & <u>MyCREST</u> (2016)

Federal & State Govt Initiatives



Federal & State Govt Initiative

Program Penyenggaran Perumahan (PPP)*

- Initiative from federal government to assist state /local authority in maintaining the **public low-medium cost housing**
- The mechanism 90:10 [90% from KPKT & 10% from state/local authority]
- The government has allocated RM 500 million for this program (2011-2015)

| PPR | Number of block | Units | Maintenance cost (Funded by this program) | Maintenance works |
|-----------------------|--------------------|-------|---|---|
| PPR Kota Damansara | 4 | 1,152 | RM2,313,033.84 | Roofing maintenance, fire fighting system, sewerage system, lighting and cleaning works |
| PPR Kg. Baru Hicom | 3 | 980 | RM11,576.55 | Lift maintenance and water pump maintenance |

Program Tabung Penyelenggaran 1 Malaysia (TP1M)

- Specifically for private low-medium cost housing [Link]
- The mechanism 90:10 [90% from KPKT & 10% from management/housing association]
- Additional requirements (<u>Link</u>):
 - The building should more than 10 years old
 - It only covers the maintenance costs more than RM 50,000
 - 10% of fund is required before applying to this program
- This program is an alternative to get and additional fund if the maintenance fees is insufficient to the maintenance or refurbishment cost

Source: <u>Selangor State</u> <u>Assembly</u> (2015)

Scope covered by both schemes:

- 1. Lift
- 2. Roof
- Stairs & handrail
- 4. Electrical wiring
- 5. Slope area maintenance
- 6. Water piping system
- 7. Visual (repainting, landscaping, etc)
- 8. Common property



Example of the TP1M Program

Flat Taman Kem, Klang

- It received RM 5 million from TP1M program to repair and renovate all infrastructures and facilities at all blocks
- These includes repairing the roof, water tank, handrail and visual improvement

Note: There is no major maintenance has been done before from the past decades. (Link)

Pangsapuri Pendamar, Klang

- It received RM 3 million from TP1M program to repair, replace and maintenance of the existing elevator
- This is an additional fund from the federal government under KPKT as the state government has already funded from the separate program (Link)

Notes:

- Maintenance Fee is based on current rate for PPR: RM 24 monthly per unit (<u>Link</u>)
- Normally, if the maintenance fee is insufficient, the JMB/neighborhood association may apply an additional funds/scheme provided by the authority
- Maintenance cost is an estimation based on affordable housing maintenance cost. The cost may vary depending on the size of the building, type of maintenance, etc.

| Flat Taman Kem | U | | |
|--|--------------------------------|--|--|
| Age | 40 years | | |
| Number of blocks | 5 blocks | | |
| Number of units | 104 units per block | | |
| | 520 units (total all 5 blocks) | | |
| Average unit size (sq.ft.) | 484 sq.ft. per unit | | |
| Average fund allocated for each block for maintenance | RM 900,000 | | |
| Average maintenance cost per unit (based on fund received) | RM 8,653 | | |
| | | | |

| CASH FLOW | | Year (RM) | | | | |
|---|---|------------|------------|------------|-------------|--|
| | 0 | 10 | 20 | 30 | Total (RM) | |
| Cash Inflow | | | | | | |
| Maintenance fee (RM 24 Per Unit) - 520 units | | 2,995,200 | 2,995,200 | 2,995,200 | 8,985,600 | |
| Total Inflow [A] | | 2,995,200 | 2,995,200 | 2,995,200 | 8,985,600 | |
| | | | | | | |
| Cash Outflow | | | | | | |
| Maintenance Cost (Estimate) | | 3,000,000 | 3,000,000 | 3,000,000 | 9,000,000 | |
| Total Outflow [B] | | 3,000,000 | 3,000,000 | 3,000,000 | 9,000,000 | |
| Net Cash Flow [A-B] | | (4,800.00) | (4,800.00) | (4,800.00) | (14,400.00) | |



State Initiative (Selangor)

Ceria Scheme

- Ceria Scheme is a loan program from state government to help the JMB & MC in maintenance cost of the facilities.
- All high-rise residential with strata titles are eligible to apply but priority will be given to the low-and-medium cost housing. (currently, 254 high-rise residential are eligible to receive this scheme)
- JMB & MC only need to pay back 20% (for low-cost) and 40% (other types of high-rise residential) from the loan received. [RM 5 per unit of house] Suggested by State Gov.

Source: Selangor State Assembly (2017)

Smart Lift Improvement for Quality Life (SMART)

- It is a scheme specifically for lift maintenance for low-cost housing scheme in Selangor
- The State government allocated RM 30 million and it can help JMB and MC to save the maintenance cost of lift, up to RM 100,000 per year

Example of allocation of fund for SMART Scheme

| Jurisdiction | Apartment Name | Number of Lift | Estimated fund yearly (in RM) |
|--------------|------------------------------|----------------|----------------------------------|
| MDDI | Damansara Bestari (Block C) | 2 | 18,876.48 |
| MBPJ | Damansara Bestari (Block D) | 2 | 17.604.48 |
| | Pangsapuri Belimbing Cempaka | 2 | 19,200.00 |
| MDCI | Ukay Indah | 6 | 37,540.00 |
| MBSJ | Bukit Segar (Block A1) | 2 | 11,130.00 |
| | Blok Tanjung | 2 | 51,007.20 |



Source: Selangor State Assembly (2017)



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Sustainable Affordable Housing project based on Whole Lifecycle Cost (WLCC)

Property developer's costing fundamentals and assumptions

- 1. AH Project Model
 - a. 500 units of 900 sq ft
 - b. Price at RM250,000
 - c. 5-acre with density of 100 units per acre
- 2. Discount rate: 1.75% per year
 - a. Hurdle based (e.g. FD) rate that foundation is willing to accept
- 3. Year 0 (Y0) upon project completion
 - a. GDV (i.e. RM250,000 x 500 units) RM125,000,000
 - b. Construction cost (total development) (RM110,125,000)
 - c. Developers profit (11.4% pre-tax) RM 14,875,000

| 4. Annual Maintenance cost RM | 810,000 |
|-------------------------------|---------|
|-------------------------------|---------|

- 5. Year 15, 30 and 60
 - . Major upgrade and repair cost RM 39,041,100

| No | Year | Assumption | | | | |
|----|---------|---------------------------------|---------------|--|--|--|
| 1 | Annual | Discount Rate | 1.75% | | | |
| 2 | 0 | Gross Development Value (GDV) | 125,000,000 | | | |
| 3 | 0 | Construction | (110,125,000) | | | |
| 4 | 0 | Profit (i.e., pre-tax at 11.9%) | 14,875,000 | | | |
| 5 | Annual | Maintenance cost (Per year) | 810,000 | | | |
| 6 | 30 & 60 | Refurbishment 15,30 & 60 years) | 39,041,100 | | | |

Cost model of AH

What is cost structure of affordable housing?

Compliance cost impact on property prices Example:

Conversion Agriculture to Residential land in Klang Valley

- 500 units of 900 sq ft
- Price at RM250,000
- 5-acre with density of 100 units per acre.

Total compliance costs and capital contributions of the apartment project is estimated at **RM8.23** million, or about 6.6% of the RM125 million GDV of the project (Table on the right).

COST PER UNIT TOTAL GDV TO BEBUILT Gross development value (GDV) 500 units RM250,000 RM125,000,000 **Total building cost** RM61,650,000 49.3% Apartments 450,000 sq ft *RM95 psf RM42,750,000 (500 x 900 sq ft) "RM18,000 RM18,900,000 Car park podium 1,050 bays per bay **Total land cost** *RM110 psf 19.2% 5 acres of land RM23,958,000 7.4% Total infrastructure cost RM9,250,000 Road, drainage and road services 5 acres of land *RM1,000,000 RM5,000,000 Landscaping 5 acres of land "RM650,000 RM3,250,000 Upgrading cost for traffic *RM1,000,000 RM8,231,200 Land conversion premium 15% of the RM3,593,700 (agriculture to residential) land value Development order/planning fees 500 units of RM50 RM25,000 RM75,000 **Building plan and** 500 units of RM150 infrastructure fees apartments 5 acres of Land RM5,000 RM25,000 Strata title application 500 units of RM1,200 RM600,000 ISF contribution - road 450,000 sq ft RM500 for every RM225,000 (500 x 900 sq ft) 1,000 sq ft RM5,000 RM25,000 5 acres of Land Development charges 1.5% of GDV RM1,875,000 Contribution to TNB 500 units of RM450 RM225,000 1% of GDV Contribution to IWK RM1,250,000 Contribution to SYABAS -0.25% of GDV RM312,500 residential project 0.3% **Total facilities cost** RM340,000 TNB sub-station 1 unit *RM150,000 RM150,000 Refuse chamber 1 unit *RM80,000 RM80,000 *RM50,000 1 unit RM50,000 *RM60,000 RM60,000 Guard house 1 unit 5.3% Total of other soft costs RM6,643,272 RM4,768,272 Professional fees "About 6% of construction cost Sales and marketing and administration cost *1.5% of GDV RM1,875,000 Developer's pre-tax profit margins (net profit margin 7.7% + tax 4.2%) 11.9% Total cost to GDV 100%

GDV 100% at RM125 mil (RM277 psf)

Building cost 49.3% at RM61.7 mil

Land cost 19.2% at RM24 mil (RM110 psf)

Infrastructure cost 7.4% at RM9.25 mil

Capital contribution 6.6% at RM8.23 mil and compliance cost

Soft cost 5.3% at RM6.43 mil

Net profit margin cost 7.7%



https://www.edgeprop.my/content/1454158/compliance-cost-and-whatit-means

Article (philadelphia inquirer)

- Pitfalls of condominiums and other forms of <u>co-ownership</u> in which each unit in a multifamily building is individually owned, while the structure itself is owned, and managed, collectively.
- Buying rather than renting an apartment, owners believed, transformed a relatively public space into a more private home and helped strengthen a community of neighbors. It also allowed many people to own homes in places they otherwise couldn't afford.
- Paying for services as a group saves money, too. It's cheaper to share boilers, roofs, and janitorial services than to pay for all that on your own. Apartment owners can also share the expense of amenities such as gyms and swimming pools.

